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 Keyword: Stacks Property Search

The Negotiator Awards 2019

SAVE THE DATE
29th
NOVEMBER
2019



IT'S TIME TO BOOK YOUR TICKETS FOR THE BIG NIGHT!



2015 ED BYRNE

2017 JIMMY CARR

2018 JULIAN CLARY

Who will be your top celebrity host this year?
Watch the website!



The judging is over and the votes are in! Now begins the countdown to the biggest night on the agency calendar – Friday 29th November at Grosvenor House, Park Lane, London. With a record number of entries, once again, this is going to be a national event on an unprecedented scale. Winning an award, whether Gold, Silver, Bronze or Highly Commended – or simply being Shortlisted, brings your agency or company credibility and prestige – an invaluable marketing tool.

All are welcome at the UK's No.1 venue – Grosvenor House, London
 You don't need to be on the Shortlist to attend the biggest residential property event on the calendar. This is an industry event and all are welcome to come and celebrate with your peers. Why not make it your Christmas party? It is an amazing event and the Property Party of the Year. It is a black tie evening of course, as befitting the UK's

premier property awards and will be hosted by a top celebrity. You'll enjoy a sumptuous banquet and be entertained throughout the evening and into the small hours, after the Awards winners are revealed.

The Negotiator Conference & Expo 2019 – yours too!
 Before the Awards, the UK's most important networking event and conference takes place in the same venue. This year, for the first time, your Awards ticket gives you access to the conference as a delegate. There will be leading industry speakers and experts giving a top level view of what lies ahead for estate and letting agency in the coming year – it provides essential knowledge and insights for you to plan your business going into the new year. The event also hosts over 50 of the UK's leading suppliers to the industry to bring you up to speed on the innovations that could make your business fly. So make a day of it!

Booking now open at www.thenegotiatorawards.co.uk



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Meet the Judges

Why is The Negotiator Awards the leading awards programme in property? Unlike other awards, it is totally inclusive. It is open to all, with no costs attached to entering.

Also unlike some other Awards programmes, the entrant is free to tell their own story, in their own way, highlighting their strengths and their journey to business success.

It is judged openly by top industry leaders and experts, in a process that is transparent and fair.

It gives all agencies across the UK a chance to state their case themselves and prove to the judges why they are the best.

The Negotiator Awards fully deserves its reputation for professionalism, fairness and confidentiality.



Peter Bolton King
 Global Standards
 Director, RICS



Nicholas Leeming
 Chairman,
 Jackson-Stops



John Hards
 FRICS FARLA,
 Countrywide



Michael Stoop
 Chairman
 Belvoir PLC



Frances Burkinshaw
 Past President, ARLA,
 Industry trainer



David Sandeman
 MD,
 Essential Information
 Group



Simon King
 Group Operations
 Director, Rayner Group



Adam Walker
 Management
 Consultant



Richard Rawlings
 Estate Agency
 Consultant



Frank Webster
 FC Webster Consulting



Melanie Bien
 Founder & Director,
 Bien Media



Jeremy Leaf
 FRICS FNAEA
 FARLA, Owner,
 Jeremy Leaf & Co.



Lauren Scott
 NAEA, Director, Trading
 Places, President,
 NAEA Propertymark



Phil Keddie
 FNAEA, FARLA (Hon)
 MAIP, President,
 ARLA Propertymark



Michael Day
 MBA FRICS
 FNAEA FARLA
 MD Integra Property
 Services

TICKET PRICES

The Negotiator Awards and The Negotiator Conference and Expo 2019

When you enter The Negotiator Awards you may not be thinking about Conferences, but The Negotiator Conference and Expo is held at the same venue, on the same day. It's a fantastic opportunity to mix face to face business and education with celebration and networking. So we'd encourage you to make a complete day of it –

Conference & Expo during the day and Awards in the evening.
 For the first time, your Awards guest ticket gives you access to the business event of the year, The Negotiator Conference & Expo. Join 500 other like-minded colleagues in seminars, debates and networking with agents from across the UK. Share your experiences and meet people who can really make a difference to your business in 2020. Go to www.thenegotiatorconference.co.uk for more information about the event.

► **CONFERENCE ONLY**
£150 Delegate ticket

► **AWARDS & CONFERENCE**
£295 for one guest / delegate ticket
£2655 for a table of 10 (inc £295 discount)
£3245 for a table of 12 (inc £295 discount)

► **NB** There is no discount / refund against an awards guest ticket for those who do not want to attend The Negotiator Conference & Expo.
 ► All prices exclude VAT.

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The Shortlist 2019

RIISING STAR OF THE YEAR

- ★ Aaron Short Accommodation.co.uk
- ★ Alfie Aldridge Belvoir Leamington Spa
- ★ Jon Brown BuckleyBrown
- ★ Callum Neill Yopa (Dumfries & Galloway)
- ★ Fay Wilson FirstPort
- ★ Adam Lake Forge Homes Residential Sales & Lettings
- ★ Robert Norton Goodchilds Estate Agent
- ★ James Aspinall Hanover – St John's Wood
- ★ Lina Oprisnyk Millbrooke Dedicated Lettings
- ★ Mohammed Islam FirstPort
- ★ Charlie Warr Morgan Brookes – Benfleet
- ★ Jenna Spence Neilsons Solicitors and Estate Agents
- ★ Theepanraj Rajasekarna Property Hub of Ruislip
- ★ Jordan Turner Purple Frog Property
- ★ Robert Smith Red Rooves
- ★ Charlie Panayi Red Squirrel Property
- ★ Ben Reddan Satchells Estate Agents
- ★ Sarah Miles SDL Auctions
- ★ Robert Myers McLaughlin Shillan Property
- ★ Saffron Dougall Twinley Property
- ★ Joshua Walshe Walshe's Property
- ★ Laura Thurman Watsons Estate Agents
- ★ Lorren Mullen Wilsons Auctions
- ★ Nadia Aghtarafi YourNxtdoor

COMMUNITY CHAMPION OF THE YEAR

- ★ Charters Estate Agents
- ★ Clever Student Lets
- ★ Comfort Letting Agents LLP
- ★ Ethical Lettings
- ★ Greenaway Residential Estate Agents
- ★ Limbrick Estates
- ★ Linley and Simpson
- ★ Location Location
- ★ Madison Brook International
- ★ Meyers Estate Agents
- ★ Property Hub
- ★ Pygott & Crone Estate Agents
- ★ Richmond Village Nantwich
- ★ The Pedder Group
- ★ Thomas Morris Sales & Lettings
- ★ Urban Patchwork
- ★ Williams & Goodwin The Property People

MARKETING CAMPAIGN OF THE YEAR

- ★ Black and Golds Estate Agents
- ★ Derbyshire's Estate Agents
- ★ Hunters Estate Agent
- ★ John Minnis Estate Agents
- ★ Kings Real Estate

- ★ Love Property
- ★ Martyn Gerrard
- ★ McEwan Fraser Legal
- ★ Pinpoint Property
- ★ Vanessa McCallum Estates
- ★ York Laurent

WEBSITE OF THE YEAR

Sponsored by Yomdel



- ★ 99 Home
- ★ BuckleyBrown Estate Agents
- ★ Charters Estate Agents
- ★ Coppenwall Estate Agents
- ★ Copperstones
- ★ Crane & Co
- ★ Evolve
- ★ Jacobs Steel
- ★ Kingston Berkeley
- ★ Knightsbridge
- ★ Living In London
- ★ Livingroom Estate Agents
- ★ Monkey vs Owl
- ★ NicholsonWA10 – Luxor Group
- ★ Popular Move
- ★ Property Hub
- ★ Propology Boutique Properties
- ★ Pygott & Crone Estate Agents
- ★ Stacks Property Search

EMPLOYER OF THE YEAR

- ★ Encore Estate Management
- ★ Ethical Lettings
- ★ Ezytrac Property Management
- ★ Jesmond Property Shop
- ★ Location Location
- ★ McEwan Fraser Legal
- ★ Michael Steven Estate agents
- ★ Miller Metcalfe Estate Agents
- ★ Simon Blyth Estate Agents
- ★ The Pedder Group

NEW AGENCY OF THE YEAR

Sponsored by Reputation.com



- ★ 99 Home
- ★ Bamboo Lettings
- ★ Belvoir Queen's Park, Wembley, Wood Green, Westminster
- ★ Bonds Estate Agents
- ★ Brunel Estate Agents
- ★ Coppenwall Estate Agents
- ★ Day & Co Estate Agents
- ★ FrontDoorHomes.co.uk
- ★ Galaxy of Homes
- ★ Glow Homes Letting & Sales
- ★ Hampton-Heath
- ★ Home Sweet Home Estate Agents

- ★ Hunters Estate Agents Filey
- ★ Immovehome.com
- ★ Invisible Homes
- ★ Joseph Casson Estate Agency
- ★ Livingroom Estate Agents – Jersey
- ★ Manor Estate Agents
- ★ McCarthy & Stone Resales
- ★ Monkey vs Owl Ltd
- ★ No.86 Estate Agency
- ★ Oliver James
- ★ Penfolds Estate Agents
- ★ Prominence Estates
- ★ Rupert Oliver Property Agents
- ★ Twinley Property
- ★ Urban Patchwork
- ★ YourNest

RESIDENTIAL AUCTION SERVICE OF THE YEAR

- ★ Auction House
- ★ BidX1
- ★ Iamsold
- ★ Pattinson Auction
- ★ SDL Auctions

PROPERTY MANAGEMENT DEPARTMENT OF THE YEAR

Sponsored by Reapit



- ★ Ascend Properties
- ★ Chilterns
- ★ Clever Student Lets
- ★ Empire Chase
- ★ Frost's Estate Agents
- ★ Galley Properties
- ★ Intercounty
- ★ Keith Pattinson
- ★ Linley and Simpson
- ★ PG Estates
- ★ Pinpoint Property
- ★ Sawyer & Co
- ★ Strettons
- ★ The Property Centre
- ★ Trust Premier
- ★ YourNxtDoor




PROPERTY MANAGEMENT COMPANY OF THE YEAR

Sponsored by Product Care



- ★ Bold & Reeves
- ★ Encore Estate Management
- ★ FirstPort
- ★ Frederick George Block Management Services
- ★ Key Property Associates
- ★ Property Fusion
- ★ Warmans Asset Management

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<p>LAND & NEW HOMES SPECIALIST OF THE YEAR <i>Sponsored by iamProperty</i> iamproperty ★ Bradleys Estate Agents ★ Copperstones ★ Forge Homes Residential Sales & Lettings ★ Joyce Clarke Estate Agents ★ Linley & Simpson ★ Mannleys Sales & Lettings ★ Propology Boutique Properties ★ Robert Irving Burns ★ Sandersons UK ★ The Pedder Group</p>	<p>SUPPLIER OF THE YEAR: PRODUCTS & SERVICES (Marketing) ★ Art Division ★ BriefYourMarket.com ★ DataLoft ★ Doctor Photo ★ Evolve ★ JP Gardner & Associates ★ Kremer Signs ★ Matterport ★ NicheCom ★ Pattinson Auction ★ Property Webmasters ★ Richard Rawlings – Content Writer ★ Roomservice by CORT ★ Spectre ★ Vuabl ★ Yomdel</p>	<p>★ Simon Blyth Estate Agents ★ Springwell ★ Walshe's Property ★ YourNest</p>
<p>SUPPLIER OF THE YEAR TECHNOLOGY: APPS ★ Arthur Online ★ Fixflo ★ Gnomen ★ Goodlord ★ Homepp ★ Inventory Hive ★ InventoryBase ★ Mio ★ My Home Move ★ SmartSearch ★ Spectre ★ Vouch</p>	<p>SUPPLIER OF THE YEAR: PROFESSIONAL SUPPORT ★ Adams Building Consultancy ★ BDO LLP ★ Caridon Landlord Solutions ★ Graham Kinnear Property Consultant ★ Helpland ★ HomeLet ★ InventoryBase ★ LCA Jobs ★ Mortgage Advice Bureau ★ Muve ★ PCS Legal ★ Rentshield Direct ★ Reposit ★ Tenancy Deposit Scheme ★ The Ambitious Group ★ The Conveyancing Partnership ★ The Moving Hub ★ Vouch ★ Zero Deposit</p>	<p>REGIONAL: EAST MIDLANDS & WEST MIDLANDS <i>Sponsored by Mio</i>  ★ Belvoir Leamington Spa ★ BuckleyBrown Estate Agency ★ David James Estate Agents ★ Hunters Stourbridge ★ Kings Real Estate ★ Kingswood Residential Investment Management ★ Lesley Greaves Estate & Letting Agents ★ Monkey vs Owl ★ Pygott & Crone Estate Agents ★ Richard James Estate Agents ★ Slater & Brandley Lettings ★ Studentcircle Lettings ★ The Property Centre</p>
<p>SUPPLIER OF THE YEAR: TECHNOLOGY: SOFTWARE ★ Arthur Online ★ BestAgent ★ Flatfair ★ Gnomen ★ Goodlord ★ LeadHub ★ Reapit ★ SmartSearch ★ Vouch</p>	<p>REGIONAL: NORTH EAST & NORTH WEST <i>Sponsored by HomeLet</i>  ★ Admove ★ Anthony Jones Properties ★ Barlow White ★ Chesters Property Sales ★ Cowell-Norford ★ Dynamic Property Management ★ Homesale Homelet ★ Living Local Estate Agents ★ Millbrooke Dedicated Lettings ★ NMR Lettings ★ Propology Boutique Properties ★ Thomson Hayton Winkley Estate Agents Ltd ★ Waterhouse Estate Agents ★ Yopa (North East and North West)</p>	<p>REGIONAL: EAST OF ENGLAND <i>Sponsored by Mio</i>  ★ Frost's Estate Agents ★ Intercounty ★ Mather Marshall Estate Agents Knebworth ★ Patrick James Property Consultants ★ Paul Wallace Estate Agents ★ Prestige Property ★ Thomas Morris Sales & Lettings ★ Zoe Napier Group</p>
<p>SUPPLIER OF THE YEAR: PRODUCTS & SERVICES (Business) ★ Art Division ★ Evolve ★ Goodlord ★ Graham Kinnear Property Consultant ★ HomeLet ★ Iamsold ★ InventoryBase ★ Just Move In ★ KeyNest ★ LCA Jobs ★ National Safety Inspections ★ No Letting Go Inventory Management ★ Property Line Services ★ Property Webmasters ★ Reference My Tenant ★ Richard Rawlings – Estate Agency Trainer ★ Roomservice by CORT ★ SSE ★ Tenant Shop ★ The Ambitious Group</p>	<p>REGIONAL: YORKSHIRE & THE HUMBER <i>Sponsored by HomeLet</i>  ★ Day & Co Estate Agents ★ Galley Properties ★ Hunters Ripon ★ Love Property ★ Lovelle Estate Agency ★ NPP Group</p>	<p>REGIONAL: LONDON <i>Sponsored by Gnomen</i>  ★ 99 Home Limited ★ Benjamin Stevens Estate Agents ★ Copperstones ★ Drivers & Norris ★ Finefair ★ Home Connect ★ Hyde & Rowe ★ Location Location ★ Martyn Gerrard ★ Portico ★ Property Hub of Ruislip ★ Robert Irving Burns ★ The Pedder Group ★ Urban Patchwork</p>
		<p>REGIONAL: SOUTH EAST <i>Sponsored by Gnomen</i>  ★ Masonbryant ★ HC Property Net ★ Crane & Co ★ Christopher Pallet Wendover ★ Jacobs Steel ★ Inspire Estate Agents ★ Bonds Estate Agents ★ Lextons ★ Charters Estate Agents ★ Sawyer & Co ★ Ralph James ★ Brock Taylor ★ Ethical Lettings ▶</p>

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<p>REGIONAL: SOUTH WEST <i>Sponsored by Tili</i></p> <ul style="list-style-type: none"> ★ House Fox ★ Fresh Move ★ Novahomes Lettings ★ Joseph Casson Estate Agency ★ Key Property Associates ★ Clem Woodward ★ Philippa Sole ★ Bradleys Estate Agents ★ The Property Centre ★ Clever Student Lets ★ Absolute Sales & Lettings ★ Meyers Estate Agents 		<p>SINGLE BRANCH LETTINGS AGENCY OF THE YEAR <i>Sponsored by HomeLet</i></p>  <ul style="list-style-type: none"> ★ Belvoir Leamington Spa ★ Cherry Lets ★ Cowell-Norford ★ Days Lettings ★ Drivers & Norris ★ Dynamic Property Management ★ Empire Chase ★ Ethical Lettings ★ Galley Properties ★ Hampton-Heath ★ Hibbert Homes ★ Highland Residential ★ Jacobs Steel ★ Living in London ★ Mannleys Sales & Lettings ★ Monkey vs Owl Ltd ★ Property Hub ★ Property Hub of Ruislip ★ Regal Lettings ★ Robert Irving Burns ★ Thomson Hayton Winkley Estate Agents ★ YourNest ★ YourNxtDoor 	<ul style="list-style-type: none"> ★ Galley Properties ★ Hibbert Homes ★ Highland Residential ★ Hizzy Property ★ Inspire Estate Agents ★ Joyce Clarke Estate Agents ★ Kings Real Estate ★ Lextons ★ Living Local Estate Agents ★ Location Location ★ London Lofts ★ Mannleys Sales & Lettings ★ Normie & Company ★ Property Hub of Ruislip ★ Propology Boutique Properties ★ Robert Irving Burns ★ Urban Patchwork ★ Waterhouse Estate Agents ★ Watsons Estate Agents ★ Zoe Napier Group
<p>REGIONAL: SCOTLAND <i>Sponsored by Tili</i></p> <ul style="list-style-type: none"> ★ Neilsons Solicitors and Estate Agents ★ Highland Residential ★ McEwan Fraser Legal ★ Next Home Estate Agents ★ Belvoir Edinburgh ★ Wilsons Auctions ★ Upload Abode 		<p>LETTINGS AGENCY OF THE YEAR: 2-4 BRANCHES <i>Sponsored by DPS</i></p>  <ul style="list-style-type: none"> ★ David James Estate Agents ★ Frost's Estate Agents ★ John Minnis Estate Agents ★ Love Property ★ Masonbryant ★ Pinkertons ★ Pinpoint Property ★ Property People ★ Sawyer & Co ★ X1 Lettings 	<p>ESTATE AGENCY OF THE YEAR: 2-4 BRANCHES <i>Sponsored by AgentOS</i></p>  <ul style="list-style-type: none"> ★ Cairds The Estate Agents ★ Cowell-Norford ★ Frost's Estate Agents ★ Hyde & Rowe ★ John Minnis Estate Agents ★ Lesley Greaves Estate & Letting Agents ★ Livingroom Estate Agents ★ Love Property ★ Masonbryant ★ Meyers Estate Agents ★ Paul Wallace Estate Agents ★ Pinkertons ★ Pinpoint Property ★ Property Hub ★ Sawyer & Co ★ Thomson Hayton Winkley Estate Agents
<p>REGIONAL: WALES <i>Sponsored by Global 4 Communications</i></p>  <ul style="list-style-type: none"> ★ Adre Properties ★ Belvoir Swansea and Mumbles ★ Dylan Davies Estate Agents ★ No. 86 Estate Agency ★ Williams & Goodwin The Property People ★ Williams Estates 		<p>LARGE LETTINGS AGENCY OF THE YEAR <i>Sponsored by SSE</i></p>  <ul style="list-style-type: none"> ★ Belvoir ★ Bradleys Estate Agents ★ Charters ★ Intercounty ★ Keith Pattinson ★ Martyn Gerrard ★ Portico 	<p>ESTATE AGENCY OF THE YEAR: 5-9 BRANCHES <i>Sponsored by Global 4 Communications</i></p>  <ul style="list-style-type: none"> ★ CPS ★ Jacobs Steel ★ Neilsons Solicitors and Estate Agents ★ Next Home Estate Agents ★ Pygott & Crone Estate Agents ★ Simon Blyth Estate Agents ★ The Pedder Group ★ Thomas Morris Sales & Lettings
<p>REGIONAL: NORTHERN IRELAND <i>Sponsored by Global 4 Communications</i></p>  <ul style="list-style-type: none"> ★ 360 Properties ★ Colin Graham Residential ★ CPS Property ★ John Minnis Estate Agents ★ Joyce Clarke Estate Agents ★ Lynn & Brewster ★ Maison Real Estate ★ Pinkertons ★ Pinpoint Property ★ Property People 		<p>SINGLE BRANCH ESTATE AGENCY OF THE YEAR</p> <ul style="list-style-type: none"> ★ 360 Properties ★ Anthony Jones Properties ★ Belvoir Leamington Spa ★ Brock Taylor ★ BuckleyBrown Estate Agents ★ Cadman Homes, specifically ★ Colin Graham Residential ★ Copperstones ★ Crane & Co ★ Davis Homes Estate Agents ★ Drivers & Norris ★ Forge Homes Residential Sales & Lettings 	<p>ESTATE AGENCY OF THE YEAR: 10+ BRANCHES <i>Sponsored by Tili</i></p>  <ul style="list-style-type: none"> ★ Bradleys Estate Agents ★ Century 21 UK ★ Hunters Estate Agents ★ Intercounty ★ Lovelle Estate Agency ★ Martyn Gerrard ★ Portico
<p>HYBRID AGENCY OF THE YEAR</p> <ul style="list-style-type: none"> ★ 99 Home ★ Admove ★ Doorsteps.co.uk ★ EweMove Sales & Lettings ★ House Fox ★ Housesimple ★ Indigo Greens Estate Agents ★ Love2move ★ Meyers Estate Agents ★ Numove Group ★ Retirement Homeseach ★ The Norfolk Agents ★ Yopa 			